

Admissions Recruiter  
Community College of Philadelphia

Direct Link: <https://www.AcademicKeys.com/r?job=256169>

Downloaded On: Apr. 24, 2025 8:08pm

Posted Apr. 24, 2025, set to expire Aug. 22, 2025

**Job Title** Admissions Recruiter  
**Department** All Jobs  
**Institution** Community College of Philadelphia  
Philadelphia, Pennsylvania

**Date Posted** Apr. 24, 2025

**Application Deadline** Open until filled  
**Position Start Date** Available immediately

**Job Categories** Professional Staff

**Academic Field(s)** Administration - Other

**Apply Online Here** <https://www.click2apply.net/pAQPxwT5E14bDSjkGflwMY>

**Apply By Email**

**Job Description**

## Posting Details

### Position Information

#### General Description

The Admissions Recruiter will provide direct recruitment support for the College's Center for Male Engagement. This role is primarily responsible for student outreach initiatives by developing and implementing strategies that serve to bridge student academic needs and goals with programs offered at the College. This position requires an outgoing, articulate individual who coordinates outreach

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activities with secondary schools, city and community agencies, external program initiatives, and other targeted markets. These activities include large and small group presentations (onsite, offsite and remotely via webcasts), education fairs, community festivals, and individual appointments, among others. This position requires participation in recruitment events on evenings and weekends to build the reputation of the College and provide detailed information about academic opportunities, scholarship, financial aid and campus life.

### **College Intro**

*Success starts at Community College of Philadelphia. Innovators and difference makers work at Community College of Philadelphia. Diversity thrives at Community College of Philadelphia. We are a college that is committed to promoting a work environment that attracts and retains talented and diverse faculty and staff. We challenge each other and ourselves to achieve at the highest level while contributing to the mission of the College and the betterment of Philadelphia. We value and support an intellectually dynamic community to prepare our students for global citizenship. Join us and become a part of a community that has long been and will continue to be generators of generational change in this city and beyond.*

*Community College of Philadelphia is an open-admission, associate-degree-granting institution which provides access to higher education for all who may benefit. Its programs of study in the liberal arts and sciences, career technologies, and basic academic skills provide a coherent foundation for college transfer, employment and lifelong learning. The College serves Philadelphia by preparing its students to be informed and concerned citizens, active participants in the cultural life of the city, and enabled to meet the changing needs of business, industry and the professions. To help address broad economic, cultural and political concerns in the city and beyond, the College draws together students from a wide range of ages and backgrounds and seeks to provide the programs and support they need to achieve their goals.*

### **Specific Responsibilities**

- Recruit and provide enrollment navigation support to prospective students.
- Serve as a primary point of contact for recruited incoming students.
- Provide prospective students with appropriate and timely information to move from inquiry to applicant to enrollment.
- Review transcripts of students with prior earned college credit to assist with next steps in the enrollment process.
- Coordinate campus visits for future students with a focus on groups that support students including, but not limited to, information sessions, tours and/or individual appointments.

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- Plan, organize and execute recruitment travel itinerary.
- Conduct intake of each future student to accurately facilitate placement and program fit, in addition to providing core information about the financial aid process.
- Coordinate outreach activities with recreations centers, city departments, civic associations and other city and community agencies, district and charter high schools, faith-based organizations, fraternities and sororities, detention facilities, external initiatives and other targeted markets.
- Conduct and participate in small group presentations, education fairs, community festivals and individual appointments.
- Operate the college recruitment van when appropriate for promotional and recruitment activities.
- Conduct follow-up via telephone, email, live chat and other methods of communication with future students through information received from inquiry and student applicant pools.
- Collect, research and analyze data to generate reports that aid in data-driven decisions to move future students through the enrollment process.
- Collaborate with academic departments on strategies to attract and inform prospective students.
- Design and deliver presentations using various software and technologies and stay current with emerging trends in social media and promotion.
- Deliver strong customer service as a point of contact for inquiring students and applicants in a professional and timely manner.
- Generate enrollments by advising students throughout the enrollment process.
- Complete necessary administrative functions related to data management and written communications.
- Perform assigned duties in a manner consistent with the mission, goals, and core values of the College.
- Maintain sensitivity, understanding and respect for a diverse academic environment, inclusive of students, faculty, and staff of varying social, economic, cultural, ideological and ethnic backgrounds.
- Other duties as assigned.

### **Minimum Qualifications**

- Bachelor's degree required. Any and all degree(s) must be from a regionally accredited institution of higher learning.
- Minimum of two (2) years of experience in higher education admissions recruitment, sales, marketing or other recruitment experience required.
- Demonstrated ability to meet complex goals and collaborate with various departments on key initiatives required.
- Demonstrated knowledge of college admission, financial aid processes and community outreach

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is required.

- Demonstrated competency in planning and delivering presentations via electronic media including webinars/webcasts are required.
- Demonstrated competency in organizing data and preparing reports required.
- Demonstrated proficiency with Microsoft applications (Word, Excel, and PowerPoint) and familiarity with creative presentation software, such as Prezi, and integrated management software systems required.
- Ability to communicate with prospective students via social media modalities such as Facebook, chat sessions, and Twitter required.
- Excellent interpersonal, written and oral communication skills; confidence speaking in small/large groups and with people from diverse backgrounds; and comfort engaging in sales oriented communication required.
- Self-motivated with the ability to work/travel independently and set priorities to achieve goals/objectives required.
- Demonstrated ability to foster a cooperative team-focused work environment required.
- Knowledge of trends in college admission and understanding of the admission process required, with a focus on trends related to recruiting and admitting students.
- Exceptional organizational planning skills and ability to collaborate with others required.
- Ability to work effectively with an ethnically and culturally diverse campus community required.
- Valid driver's license, access to reliable transportation, and ability to drive and utilize the college recruitment van required.
- Frequent travel required.
- Ability to work evenings and/or weekends as required.

### **Preferred Qualifications**

- Experience in the design, implementation and assessment of higher education recruitment initiatives is preferred.

### **Benefits Summary**

#### **Benefits:**

*“Success Starts Here” at Community College of Philadelphia. We recognize that our success as a college and the success of our students starts with our employees. Our employees are vital to our success. Our total compensation package includes a comprehensive offer of benefits that are unrivaled by most.*

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**Full-time faculty and staff benefits include:**

- College-paid medical, dental, drug, life and disability insurance
- Tuition remission (for classes at the college)
- Forgivable tuition loan (for classes at any accredited academic institution)
- 403(b) retirement plan with 10% College contribution with employee contribution 5%
- Flexible spending accounts
- Paid vacation, holiday and personal time
- Partial remote work schedule for remote work eligible positions

**Additional College benefits:**

- Winter break: 1 week around the third week in December and New Years
- Spring Break: 1 week in March
- Summer Hours: 4-day work week (closed on Fridays) from the 2nd week in May through the 3rd week in August

For More information about the College benefits and eligibility based on employee class, please visit:

<https://www.myccp.online/human-resources/benefits-eligibility>

**Special Instructions to Applicants**

**Interested candidates should complete an online application.**

- Cover Letter of interest and resume required.
- Name and contact information of 3 references required.
- Employment offers are contingent upon successful completion of background checks in accordance with PA Child Protective Services Law.
- Must be legally eligible to work in the U.S.

*Community College of Philadelphia is an equal opportunity employer and does not discriminate on the basis of race, sex, sexual orientation, gender identity, religion, color, national or ethnic origin, age, disability, status as a Vietnam Era Veteran or disabled veteran or any other status protected by law, in matters pertaining to employment.*

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## Supplemental Questions

Required fields are indicated with an asterisk (\*).

1. \* How did you hear about Community College of Philadelphia?
  - CareerBuilder.com
  - Higheredjobs.com
  - LinkedIn
  - The Chronicle
  - Veterans Job Fair
  - Professional & Technology Diversity Career Fair
  - AL DIA - Diversity Career Fair
  - Community College of Philadelphia Website
  - Indeed.com
  - Other
2. If your answer to the above question is Other, please note the source below. If this question does not apply to you, enter N/A.

(Open Ended Question)

3. \* What is the highest level of education you have completed?
  - No Response
  - High School/GED
  - Associates Degree
  - Bachelor's Degree
  - Master's Degree
  - Doctorate
  - Other
4. \* Do you have two (2) years of experience in higher education admissions recruitment, sales, marketing or other recruitment experience?
  - Yes
  - No
5. \* Salary bands at the College cover a wide range to accommodate varying levels of experience. Generally, salaries fall within the low to mid-range of the posted amounts, with some roles allowing for more negotiation. Please confirm that you have reviewed the salary range and are

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comfortable with it by responding "yes." Our benefits significantly enhance the total compensation package for full-time staff and include college-paid medical, dental, drug, life, and disability insurance; tuition remission for courses at the college; forgivable tuition loans for accredited institutions; a 403(b) retirement plan with a 10% College contribution and a 5% employee contribution; flexible spending accounts.

- Yes, the salary range is within my expected salary expectations.
- No, the salary range is not within my expected salary expectations. (Please note: responding with this answer will disqualify you from the applicant pool, as the range will not exceed the posted ranges.)

## Documents Needed to Apply

### Required Documents

1. Resume
2. Cover Letter/Letter of Application

### Optional Documents

1. References

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### Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.



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**Contact** Abby Ametrano [Aametrano@ccp.edu](mailto:Aametrano@ccp.edu)  
All Jobs  
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